

| RETIREMENT GOALS | YES | NO |
|---|--------------------------|--------------------------|
| Do you need help deciding when you want to retire? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to retire early? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to slow down and work part time (semi-retire)? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to take sabbaticals during your career? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to feel confident about your plans for retirement? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to feel confident about your retirement income sources (e.g., investment accounts, retirement plans, pension plans, Social Security)? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to feel confident about your current (and future) financial situation? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you plan to change your residency in retirement? | <input type="checkbox"/> | <input type="checkbox"/> |

| FAMILY GOALS | YES | NO |
|--|--------------------------|--------------------------|
| Do you want to have or adopt a child? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to save for a child or relative's education? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to save for any family milestones (e.g., bar/bat mitzvahs, graduations, weddings)? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to support family members who may require special needs planning? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you have any parents or other family members you want to care for? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you have plans to change your marital status? | <input type="checkbox"/> | <input type="checkbox"/> |

| SELF-DEVELOPMENT & PROFESSIONAL GOALS | YES | NO |
|--|--------------------------|--------------------------|
| Do you want to achieve financial independence or improve your overall financial health? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to pursue more education or certifications for personal or professional reasons? | <input type="checkbox"/> | <input type="checkbox"/> |
| Are you looking for professional advancement (new job, career, promotion)? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to optimize your employee benefits and compensation package? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to start your own business? | <input type="checkbox"/> | <input type="checkbox"/> |

| ASSET & DEBT GOALS | YES | NO |
|---|--------------------------|--------------------------|
| Do you want to reduce the risk of market volatility on your investments? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to increase the rate of return on your investments? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to improve your cash flow (increase income or reduce expenses)? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to increase the amount you keep in your emergency fund? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to save more for future goals? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to protect your real and personal property from risk? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to refinance or pay off any loans (such as mortgages or student loans)? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to refinance, consolidate, or pay off any debts (such as high-interest credit cards)? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you have plans for a second home or vacation/investment/rental property? | <input type="checkbox"/> | <input type="checkbox"/> |

| LIFESTYLE GOALS | YES | NO |
|--|--------------------------|--------------------------|
| Are you planning to move (such as changing your residence) now or in the future? | <input type="checkbox"/> | <input type="checkbox"/> |
| Are you planning to purchase or sell a home? | <input type="checkbox"/> | <input type="checkbox"/> |
| Are you planning to purchase or sell a second home? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to make a significant home improvement or major purchase? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to buy or lease a vehicle? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to plan a large vacation now or in the future? | <input type="checkbox"/> | <input type="checkbox"/> |

| TAX PLANNING GOALS | YES | NO |
|---|--------------------------|--------------------------|
| Do you want to reduce your tax liability now? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to reduce your tax liability in the future? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to support a charity? | <input type="checkbox"/> | <input type="checkbox"/> |
| Are you planning to sell a business, real estate, or another major asset? | <input type="checkbox"/> | <input type="checkbox"/> |

| HEALTH CARE GOALS | YES | NO |
|--|--------------------------|--------------------------|
| Do you need to plan for a disability? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to plan for long-term care expenses? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to plan for future medical expenses? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you need to make changes to your health insurance coverage? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to age in your home and avoid a nursing home? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you need to prepare for a possible illness (for either you or your spouse)? | <input type="checkbox"/> | <input type="checkbox"/> |

| ESTATE PLANNING & WEALTH TRANSFER GOALS | YES | NO |
|---|--------------------------|--------------------------|
| Do you want to provide gifts to your children and loved ones during your lifetime? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to protect your assets from creditors, bankruptcy, or divorce? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to feel secure that your appointed fiduciaries will carry out your wishes in the event of your incapacity and/or death? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to ensure that your spouse or other family members are cared for in the event of your death? | <input type="checkbox"/> | <input type="checkbox"/> |
| Are there charitable organizations that you want to support? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to ensure your assets pass to your heirs easily? | <input type="checkbox"/> | <input type="checkbox"/> |
| Do you want to place some restrictions on the assets your heirs will inherit? | <input type="checkbox"/> | <input type="checkbox"/> |

| MISCELLANEOUS GOALS | YES | NO |
|--|--------------------------|--------------------------|
| Are there any other goals you want to consider that are not addressed above? | <input type="checkbox"/> | <input type="checkbox"/> |

Waves Happen. We Guide, Grow and Guard Your Wealth.



We recognize that you want to feel financially empowered and free. In order to do that, you need holistic, personalized wealth guidance. The problem is you don't know where to start or who to trust.

Feel overwhelmed? Overlooked? Underserved? Worried you aren't getting the attention you deserve? Concerned that you may be taken advantage of when it comes to your wealth management needs?

We understand.

You deserve holistic, customized guidance so you can do with your wealth and your future as you please. We know what it is like to feel as though you are not sure how to find the right person to guide your financial life. It is why we have taken all our experience managing a lot of money for a lot of people for a long time to create Zuma Wealth for you.

www.ZumaWealth.com

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